

# REBECCA BLACK

## Founder & CEO

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Entrepreneurial, analytical, and results-driven Founder & CEO with in-depth experience providing consulting services and managing all facets of financial operations, including accounting, payroll, taxation, cash flow and risk analysis, and management reporting. Have a proven track record of success in improving profitability, realizing high-impact savings, and maintaining financial efficiency. A hands-on leader strongly commended for the ability to empower and mentor multi-disciplined teams to achieve their greatest potential. Equipped with excellent communication skills to effectively convey results and articulate complex messages, influencing key financial decisions. A creative problem-solver adept at streamlining disorganized accounting systems and offering cost-effective solutions. Possess outstanding organizational abilities to balance multiple responsibilities, prioritize workload, and meet tight deadlines.

### KEY SKILLS

Financial Operations Management | Cash Flow & Risk Analysis | Financial Planning  
Tax Preparation & Filing | Payroll Management | Accounting Processes  
Budgeting & Forecasting | Continuous Process Improvement | Cross-Functional Leadership

### PROFESSIONAL EXPERIENCE

#### **ABC Consulting • London, United Kingdom**

##### **Founder & CEO**

**Jan 2019 – Present**

ABC Consulting is an accounting and advisory consulting firm that aims to support small and medium-sized companies in optimizing the structure of their finance functions to improve their contribution to the business.

Responsible for overseeing all aspects of business management, development, and service delivery to achieve growth objectives. Supervise 2 employees and manage SMB clients with annual revenue of up to \$12M.

- Built a consulting firm that offers accounting and advisory services to SMBs with annual revenue ranging from \$1M to \$12M; identified target market, defined a suitable business model, and formulated brand positioning; determined and secured the resources necessary to operationalize the business
- Establish and manage a team of 2 in-house employees; set clear goals and monitor progress; develop staff through effective coaching, mentoring, and performance management, enhancing their capabilities and overall performance
- Head the design, conceptualization, and initiation of accounting and advisory services; facilitate comprehensive market research to identify product development and enhancement opportunities; successfully developed distinctive service offerings, establishing the firm's competitive market positioning
- Lead the delivery of various accounting services, including bookkeeping, advisory, budgeting, taxation, cash flow, and easy financial management system; utilize a consultative approach to identify clients' needs; recommend and direct the execution of tailored solutions; enabled clients to save costs on their processes and increase ROI

#### **XYZ Company • Dublin, Ireland**

##### **Finance Manager**

**Sep 2017 – Dec 2018**

XYZ Company is an independent luxury book publisher, retailer, and lifestyle brand renowned for its highly original graphic concept. Responsible for building the finance department and streamlining key financial processes, including financial reporting and system implementation, to achieve long-term financial health and growth. Reported to the CFO, led 4 employees, and maintained a budget of \$20M.

- Headed the implementation of accounting software in 6 international retail stores across the US, UK, France, and Italy; streamlined data entry and reporting processes; enabled efficient consolidation of financial reports, monthly P&L, and cash flow statement
- Created and managed a finance department; implemented systems and processes to streamline key financial operations; developed robust internal controls to safeguard company assets and ensure financial compliance with policies; improved profitability.

**RST Restaurant** • Birmingham, United Kingdom

**Junior Finance Manager**

**Nov 2013 – Sep 2017**

RST is the United Kingdom's internationally acclaimed three Michelin star seafood restaurant.

Responsible for overseeing the company's financial planning and accounting operations to achieve profitability objectives. Reported to the Owner, oversaw a team of 4 members, and managed \$30M in business sales.

- Spearheaded financial strategy, forecasting, and planning; facilitated regular reporting of cash flow and profit and loss and sales analysis; formulated annual budget and managed tax preparation and filing
- Acted as a Human Resources liaison; negotiated contract medical/401K and processed payroll for over 200 employees; addressed employees' human resources questions, such as healthcare insurance, 401K plan, and FSA
- Drove continuous improvement and standardization of processes; analyzed financial KPI and identified process deficiencies; executed best practices for data generation, analysis, and measures; increased data transparency and improved financial decision-making

**XYZ Brand** • New York, NY

**Controller**

**Apr 2011 – Oct 2013**

XYZ Brand is a multi-disciplinary brand that has redefined fashion and style through innovative tailoring and a deep engagement with contemporary avant-garde culture.

Responsible for all aspects of financial management, including financial reporting, budget and forecast preparation, and payroll of 50 employees to ensure accurate financial statements and efficient accounting processes. Reported to the CFO and managed a budget of \$10M.

- Oversaw the monthly closing of the design department, stores, and online boutique; managed accounts payable and receivables; prepared and delivered monthly reconciliations and financial reports for management's final review
- Managed the payroll of about 50 employees for 2 stores and design, press, and sales offices; calculated commissions based on sales; processed payroll journal entries in the system; ensured benefits, such as vacation and sick leaves, were paid accordingly

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**PROFESSIONAL CERTIFICATIONS**

**Corporate Finance Institute • Financial Modeling & Valuation Analyst (FMVA) Certification**

**Jun 2017**

**CFA Institute • Chartered Financial Analyst (CFA) Level I Candidate**

**May 2017**

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**EDUCATION**

**University of Oxford • UK**

**MSc Financial Management**

**2013**

**Maulana Azad National Institute of Technology (MANIT) • India**

**Bachelor of Technology (B.Tech) Electronics and Communication Engineering**

**2011**

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**LANGUAGES**

French (Native), English (Fluent)